



Life Sciences Ontario Membership Categories and Pricing

| | Core Life Sciences Member | Supporting Life Sciences Member | Institutional Member | Individual Member | Student Member |
|--|---------------------------|---------------------------------|----------------------|-------------------|-------------------|
| Marketing and Communications | | | | | |
| Listing on LSO website | ✓ | ✓ | ✓ | | |
| Free subscription to member-exclusive weekly LSO newsletter | ✓ | ✓ | ✓ | ✓ | ✓ |
| Promotion of relevant life sciences news via LSO newsletter and social media channels | ✓ | ✓ | ✓ | | |
| Promotion of relevant life sciences events via LSO events calendar, newsletter, and social media | ✓ | ✓ | ✓ | ✓ | ✓ |
| 20% discount on LSO's Communications & PR Services | ✓ | ✓ | | | |
| Professional Development and Access to Talent | | | | | |
| Access to LSO's Ten Thousand Coffees mentorship program (virtual platform) | ✓ | ✓ | ✓ | ✓ | ✓ |
| 5 free job postings on The PetriDish, BioTalent Canada's exclusive online bio-economy job bank (25% discount on subsequent postings) | ✓ | ✓ | ✓ | ✓ | ✓ |
| Networking and Market Intelligence | | | | | |
| Member discounts to all LSO networking and educational events | Unlimited | Unlimited | Limit 2 per event | Limit 1 per event | Limit 1 per event |
| LSO Annual Awards Presentation | ✓ | ✓ | ✓ | ✓ | ✓ |
| LSO Monthly Knowledge and Networking Breakfast Forum | ✓ | ✓ | ✓ | ✓ | ✓ |
| LSO Annual Golf Tournament | ✓ | ✓ | ✓ | ✓ | ✓ |
| LSO Annual Policy Forum | ✓ | ✓ | ✓ | ✓ | ✓ |
| Business Support | | | | | |
| Travel discounts (5% with Porter Airlines; 5% on best available fares with VIA Rail) | ✓ | ✓ | | | |
| Bulk price discount on lab supplies, equipment, and chemicals through VWR | ✓ | ✓ | | | |
| Membership Dues | | | | | |
| | | | \$1,200 | \$200 | \$75 |
| 0-5 employees | \$500 | \$500 | | | |
| 6-20 employees | \$1,000 | \$1,000 | | | |
| 21-50 employees | \$2,500 | \$2,000 | | | |
| 51-300 employees | \$5,000 | \$2,500 | | | |
| 301+ employees | \$12,500 | \$3,000 | | | |
| Note: HST applies to all membership fees | | | | | |

Notes & Definitions

- All discounts are intended for LSO members and are non-transferable
- Only 2 Individual Members are permitted from a single organization

Types of Membership



CORPORATE

Core Life Sciences Member: Any company with products or services primarily in the life sciences sector

Supporting Life Sciences Member: Any company with products and services in the life sciences sector, but these do not constitute its primary business



INSTITUTIONAL

Any organization that is a not-for-profit or supported through public funds



INDIVIDUAL

Individual Member: Any individual who is or was employed within the life sciences industry

Student Member: Any student who is enrolled in a full-time program related to life sciences



Sponsorship Opportunities

All Platinum, Gold, and Silver sponsors receive the following benefits:

| Sponsorship | Platinum Package \$15,000 | Gold Package \$10,000 | Silver Package \$7,500 |
|---|------------------------------|--------------------------|---------------------------|
| Profile Your Brand | | | |
| Listing on website/events calendar | ✓ | ✓ | ✓ |
| Spotlight in weekly newsletter | 6x/year | 3x/year | 1x/year |
| Promotion via social media | | | |
| Twitter | ✓ | ✓ | ✓ |
| LinkedIn | ✓ | ✓ | ✓ |
| Facebook | ✓ | ✓ | ✓ |
| Logo on LSO marketing materials | ✓ | ✓ | ✓ |
| Access to LSO Events | | | |
| Complimentary seating at the LSO Annual Awards Presentation | 1 Table (10 tickets) | 5 Tickets | 2 Tickets |
| Complimentary tickets to LSO events (excluding Awards Presentation and Golf) | 4 Tickets | 3 Tickets | 2 Tickets |

*Sponsors must be LSO members in good standing.

Event Sponsorship

LSO Members are eligible for discounts on event sponsorships.

Sponsorship dollars can be used in any combination to build a package best suited to your needs. Opportunities are available to suit all budgets.

| Event | Sponsorships range from: |
|--------------------|--------------------------|
| LSO Awards | \$1,500 - \$15,000 |
| Policy Forum | \$1,000 - \$5,000 |
| Queen's Park Day | \$2,000 - \$5,000 |
| Golf Classic | \$2,000 - \$5,000 |
| Sector Report | \$5,000 - \$50,000 |
| Breakfast Meetings | \$1,000 - \$1,500 |
| Networking Nights | \$1,000 - \$1,500 |

For More Information Contact

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