



LIFE SCIENCES ONTARIO (LSO) AND INNOVATIVE MEDICINES CANADA (IMC) ARE PLEASED TO CONTINUE AN EXCITING JOINT MEMBERSHIP INITIATIVE FOR LIFE SCIENCES COMPANIES AND ASSOCIATED STAKEHOLDERS IN ONTARIO.

JOINT MEMBERSHIP INITIATIVE

Emerging biopharmaceutical companies and clinical/contract research organizations (CROs) play a critical role in the R&D ecosystem and share a common interest with larger established companies, i.e. IMC Full Members¹, in the development and commercialization of innovative medicines and vaccines.

In an effort to enhance networking opportunities and develop partnerships that will lead to the discovery of the next generation of life-saving therapies, qualifying LSO Core Life Sciences members that do not yet derive revenues from product sales and royalties in Canada are invited to join IMC through a joint membership initiative.

This initiative provides an exclusive opportunity for eligible new or existing LSO Core Life Sciences members to obtain membership within IMC as a Life Sciences Associate Member for a 20% premium on the LSO membership fee.

Life Sciences Associate Membership is open to Persons who do not qualify as Full Members, who support the purposes of the Association, and whose membership, in the determination of the IMC Board of Directors, would be consistent with the purposes of the Association and would enhance the ability of the Association to attain such purposes.

Under this joint initiative with LSO, membership in IMC will remain subject to the approval by the IMC Board of Directors.

As a LSO Core Life Sciences member, a company will have access to key benefits that include:

- Branding through LSO's communication channels such as our website, newsletter and the Ontario Life Sciences Asset Map – an interactive directory of life sciences organizations across the province;
- Member discounts to all LSO events (including monthly breakfast seminars, annual gala awards dinner, and various symposia);
- Access to LSO's volunteer committees that include initiatives around Policy and Government relations; Mentorship; Entrepreneurship; and Educational events;
- Access to LSO Member benefits programs that include discounts for flights, job postings, business services and laboratory supplies;
- Connectivity to the latest industry news and trends;
- Have a voice through Ontario's leading advocate for the Life Sciences Sector.

¹ IMC Full Member – An innovative company which researches, develops, manufactures and/or distributes pharmaceutical prescription preparations under its own label in Canada.

As a qualifying Life Sciences Associate Member of the industry trade association that represents innovative research-based biopharmaceutical companies of all sizes, there are a number of key benefits available:

- Access to industry leaders (CEOs, Presidents, and General Managers in Canada) through attendance at the Association's annual meeting and any special meeting;
- Access to the environmental pulse of the innovative industry;
- Access to a full range of expertise in government relations, IP, scientific & regulatory affairs, policy development, public affairs, communications, and stakeholder relations;
- Access to a large network within government, stakeholders, the health care industry, academia, etc.;
- Remain abreast of important, ever-changing issues, developments, legislations and regulations within the biopharmaceutical marketplace through networking forums.

IMC Members develop the vast majority of medicines and vaccines, bringing collective expertise to the table from clinical trials to commercialization. Each IMC Member demonstrates its commitment to working in a highly ethical manner through adherence to a Code of Ethical Practices.

IMC has been successful in developing cooperative relationships with numerous partners in Canada's healthcare system and continues to actively promote competitive intellectual property protection and a regulatory framework that encourages the discovery and development of new medicines. As a collective voice, IMC, its Members, and its partners can help lead the discussion on healthcare sustainability that is supported by a vibrant knowledge-based economy and focused on patient outcomes.

Given the growing importance of our biotechnology and associated communities and the issues of commercialization and global competitiveness, gaining a better understanding of the work of research-intensive companies in Canada is made possible through collaborative initiatives such as this joint membership opportunity with LSO and IMC.

If you are an existing LSO Core Life Sciences member or are looking to become one and are interested in also becoming a Life Sciences Associate Member of IMC through this joint membership initiative, please contact:

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