

18th Annual LSO Award Presentations

Now entering its 18th year, LSO's Annual Awards Presentation: Celebration of Success has formed a reputation as an important platform to recognize the individuals and companies driving the success of Ontario life sciences. Bringing together over 500 professionals from across Ontario's life sciences community including: Elected officials; Senior public officials; Private sector C-level executives; Innovators, Entrepreneurs and Academic researchers, the LSO Awards are also our largest single fundraising vehicle—supporting our advocacy, educational, and networking. The event also serves an important charitable function with a percentage of proceeds supporting Sanofi Biogenius Challenge.

Due to COVID-19 and social distancing rules in effect, our events have had to adapt and therefore the 2021 Awards Presentation will be completely virtual. Although we can't meet in person, the LSO Awards Presentation planning committee have put together a program to recognize this year's winners as well as provide an opportunity to network with others in the industry. Each attendee who registers will receive the LSO Awards Participant Kit full of artisanal food and beverages from local Canadian businesses.

The 2021 awardees are:

- Lifetime Achievement Award: Michael Julius
- Community Service Award: Eugenia Duodu Addy
- Volunteer Award: Anne Woods
- Life Science Company of the Year: VIVE Crop Protection Inc.
- LSO Leadership Award: John Kelly

Registration Details

| Individual tickets | Member Rate | Non-Member |
|---|--------------|--------------|
| | | Rate |
| Awards Presentation Ticket | \$0 | \$0 |
| *Virtual Networking and LSO Awards Participant Kit not | | |
| included | | |
| Awards Presentation + Virtual Networking Ticket | \$135 +HST | \$150 + HST |
| -includes LSO Awards Participant Kit supporting Canadian | | |
| small businesses | | |
| Table Packages | | |
| Includes access to: | | |
| -event and virtual networking | | |
| -logo on materials as table purchase and displayed at the event | | |
| -LSO Awards Participant Kit supporting Canadian small | | |
| businesses | | |
| Table of 15 | \$2,700 +HST | \$3,000 +HST |
| Table of 10 | \$1,800 +HST | \$2,000 +HST |
| Table of 5 | \$900 +HST | \$1,000 +HST |

Register Now

Sponsorship Opportunities

| OPPORTUNITY | BENEFITS |
|---|---|
| Presenting Partner (x2)Members only \$10,000 | Your logo on marketing materials, eblasts, social media registration page and websit Brance present atform Une solution of the event & the event & virtual n' 15 attendees where eiver a SO Awarea Participant Package Kit Exhibitor booth |
| Premium Life Science Supporter Member \$5,000 Non-member \$6,000 | Your logo on marketing materials, eblasts, social media, registration page and website Logo included on Event Platform Recognition during event Unlimited registrants from the organization to the event & virtual networking 10 registrations to the event, networking and LSO Awards Participant Package Kit Exhibitor booth |
| Event Life Sciences Supporter • Member \$2,500 • Non-member \$3,000 | Your logo on marketing materials, eblasts, social media registration page and website Logo included on Event Platform Recognition during event Unlimited registrants from the organization to the event & virtual networking 5 registrations to the event, networking and LSO Awards Participant Package Kit Exhibitor booth |

Contact information

LSO Office

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Sanofi Biogenius Canada

A True Science Experience REAL PROJECTS. REAL IMPACT.

Sanofi Biogenius Canada (SBC) is an opportunity for students to gain real-life research experience, while pursuing groundbreaking projects under the mentorship of experts in professional laboratories. Students will gain access to a network that extends far beyond the classroom, opening doors to your future success.

INNOVATION IN LIFE SCIENCES

SBC is empowering Canadian youth to explore ideas that can help change lives. No ordinary science fair, our participants tackle university-level research topics – from cancer and Alzheimer's disease, to agriculture and the environment. Projects have the potential to be patented and commercialized, and students have the opportunity to build experience as scientists and innovators, all before graduating high school.

For many participants, SBC has influenced future careers, in some cases paving the way for studies in toptier universities and exciting internships in the biotech industry.

HISTORY

Sanofi Biogenius Canada began in the Toronto area in 1992, aimed at raising awareness among students, educators and the public about the emerging field of biotechnology. Quickly gaining traction over the next 25 years, SBC now boasts a nationwide presence with an impressive track record of success. Each year, SBC hold eight regional competitions in March and April at prestigious university and research installations across Canada, where students present their findings to panels of judges from academia and industry. Winners at each regional competition are invited to the National Finals in Toronto in June each year where they vie for the title of Canadian SBC Champion.

The national SBC Champion then moves on to represent Canada at the International BioGENEius Challenge, held at the prestigious BIO International Convention in June, the largest biotechnology event in the world.



Life Sciences Ontario has contributed over \$150,000 towards the Sanofi Biogenius Canada since 2005.



About Life Sciences Ontario (LSO)

- Founded in 1989
- Member-driven not-for-profit organization
- LSO represents and promotes the province's vibrant and diverse life sciences sector
- Collaborates with governments, academia, industry and other life science organizations in Ontario and across Canada to promote and encourage commercial success throughout the sector

We value

- Collaboration
- An aligned, unified voice
- Science and evidence-based decisions
- Inclusivity, consultation, and consensus
- The equal social and economic benefits of life sciences

Our strengths

- Advocacy
- Economic development
- Networking and partnerships
- Promoting our sector
- Mentorship and professional development



Why Support the Annual Awards Presentation

Money raised during the LSO Annual Awards Presentation helps to support our initiatives and Sanofi Biogenius Canada:

Thought Leadership

• Research, Benchmarking studies, Reports

Public Policy Engagement

- White papers
- Consultations
- Government Relations

Community Leadership

- Large network of partners
- Facilitating collaborations
- High-quality networking events
- One-stop shop for latest sector news and events

Education / Mentorship

- Educational events
- Mentorship program
- Marketing and promotion of the sector locally, nationally and internationally





About Life Sciences

The Life Sciences Sector

The life sciences sector is broad and encompasses research, development and manufacturing operations as well as the development of diagnostics, biopharmaceuticals, pharmaceuticals and medical devices. Health research institutions and research networks play an integral role in research and knowledge translation in the life sciences sector.

As the demand for pharmaceuticals, medical technology and other healthcare products continues to rise, global prescription drug and medical technology sales are expected to grow. Emerging technologies, including AI, cognitive technologies, automation, and computer power, are driving significant advancements within the life sciences sector that can enhance healthcare across the globe.

The Life Sciences Sector at a Glance

| D rugs and pharmaceuticals | Featuring companies engaged in pharmaceutical and medicine manufacturing; and pharmaceuticals and pharmacy supplies merchant wholesalers | \$36.4B Revenue684 Establishments30,371 Jobs |
|---|--|--|
| Research, testing and medical laboratories | Featuring companies engaged in providing physical, chemical and other analytical testing services; and medical and diagnostic laboratories | \$961M Revenue 2,592 Establishments 24,844 Jobs |
| E-health and artificial intelligence | Features companies engaged in providing access to complete, up-to-date, a patient records by authorized health professionals; and collection of multipl enabling machines to sense, comprehend, act and learn so they can perform clinical healthcare functions | e technologies |
| Agricultural feedstock and chemicals | Featuring companies in pesticide and agricultural chemicals manufacturing, oilseed processing and other basic organic chemical manufacturing | \$7.9B Revenue526 Establishments8,255 Jobs |
| Medical device and equipment | Featuring companies engaged in medical equipment and supplies manufacturing, and related wholesalers | \$11.6B Revenue 2,338 Establishments 26,372 Jobs |
| Medical cannabis | Featuring companies engaged in the production and sale of cannabis for medical purposes | \$122M Revenue 69 Establishments |

Sector Employment and Wages

Direction of Ontario Life Sciences Sector

| | Life Sciences | Expanded Definition | Total |
|--------------------|---------------|------------------------|-----------|
| Establishments | 6,209 | 89,600 | 95,809 |
| Employment | 89,842 | 543,840 | 633,681 |
| Avg. Annual Salary | \$61,328 | \$46,156 | \$53,742 |
| Estimated Payroll | \$5.47 B | \$26.73 B | \$32.20 B |

Source: Statistics Canada - see LSO's report Accelerating Prosperity: The Life Sciences Sector in Ontario, March 2019 for more details

Ranking of North American Jurisdictions by Total Life Sciences



*Source: Life Sciences Ontario Sector Report 2019 http://bit.ly/2019SectorReport

- The Life Sciences industry employs 89,842 individuals in Ontario
- Using the expanded definition of life sciences, one in 13 Ontarians currently employed works in a job connected to the life sciences sector
- Jobs in the life sciences sector typically offer higher earnings as evidenced by wages that are 24% higher than the provincial average
- Compared to leading U.S. jurisdictions in life sciences, Ontario is among the top 5 in terms of employment