



## Life Sciences Ontario Membership Categories and Pricing

	Core Life Sciences Member	Supporting Life Sciences Member	Institutional Member	Individual Member	Student Member
<b>Marketing and Communications</b>					
Listing on LSO website	✓	✓	✓		
Free subscription to member-exclusive weekly LSO newsletter	✓	✓	✓	✓	✓
Promotion of relevant life sciences news via LSO newsletter and social media channels	✓	✓	✓		
Promotion of relevant life sciences events via LSO events calendar, newsletter, and social media	✓	✓	✓	✓	✓
<b>Professional Development and Access to Talent</b>					
Access to LSO's Ten Thousand Coffees mentorship program (virtual platform)	✓	✓	✓	✓	✓
5 free job postings on The PetriDish, BioTalent Canada's exclusive online bio-economy job bank (25% discount on subsequent postings)	✓	✓	✓		
<b>Networking and Market Intelligence</b>					
Member discounts to all LSO networking and educational events	Unlimited	Unlimited	Limit 2 per event	Limit 1 per event	Limit 1 per event
LSO Annual Awards Presentation	✓	✓	✓	✓	✓
LSO Monthly Knowledge and Networking Breakfast Forum	✓	✓	✓	✓	✓
LSO Annual Golf Tournament	✓	✓	✓	✓	✓
LSO Ideas to Action Forum	✓	✓	✓	✓	✓
<b>Business Support</b>					
Travel discounts (discounts on Hotels and Car Rentals)	✓	✓	✓	✓	✓
Bulk price discount on lab supplies, equipment, and chemicals through VWR	✓	✓			
Affordable & flexible employee benefits plan, designed for the Canadian bio-economy through BioBenefits	✓	✓			
Access to BioTalent's National Compensation Guide	✓	✓			
<b>Membership Dues</b>					
			\$1,300	\$220	\$75
0-5 employees	\$550	\$550			
6-20 employees	\$1,100	\$1,100			
21-50 employees	\$3,000	\$2,300			
51-300 employees	\$6,000	\$3,000			
301+ employees	\$15,000	\$3,600			

**Note:** HST applies to all membership fees

### Notes & Definitions

- All discounts are intended for LSO members and are non-transferable
- Only 2 Individual Members are permitted from a single organization

## Types of Membership



### CORPORATE

**Core Life Sciences Member:** Any company with products or services primarily in the life sciences sector

**Supporting Life Sciences Member:** Any company with products and services in the life sciences sector, but these do not constitute its primary business



### INSTITUTIONAL

Any organization that is a not-for-profit or supported through public funds



### INDIVIDUAL

**Individual Member:** Any individual who is or was employed within the life sciences industry

**Student Member:** Any student who is enrolled in a full-time program related to life sciences



## Sponsorship Opportunities

All Platinum, Gold, and Silver sponsors receive the following benefits:

Sponsorship	Platinum Package \$15,000	Gold Package \$10,000	Silver Package \$7,500
<b>Access to LSO Events:</b>			
Complimentary Seating at the LSO Annual Awards Presentation and Access to VIP Receptions	10 Tickets	5 Tickets	2 Tickets
Complimentary Seating at the Ideas to Action Life Sciences Forum	4 Tickets	3 Tickets	2 Tickets
*Complimentary Tickets to LSO Networking Events	4 Tickets	3 Tickets	2 Tickets
<b>Marketing and Promotion Brand Awareness:</b>			
X (formerly Twitter)	✓	✓	✓
LinkedIn	✓	✓	✓
<b>Additional Marketing</b>			
Listing on Website	✓	✓	✓
Logo on all event materials and announced at all events	✓	✓	✓
Organization name and link included in all staff signatures	✓	✓	✓
Logo in all Member Newsletters (delivered every Friday)	✓	✓	✓

\* (Refers to LSO Breakfast Forum, LSO Networking Nights and excludes Annual Golf Classic)

### Event Sponsorship

Individual event sponsorships are available to build a package best suited to your branding and audience engagement needs. Opportunities are available to suit all budgets.

Opportunities include:

- LSO Award Presentation Dinner
- Queen's Park Day
- Knowledge and Networking Breakfast
- Scholarship and Mentorship Program
- Ideas to Action Forum
- Golf Classic
- Networking Nights
- Special Projects

### For More Information Contact

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